

# TRANSFORM YOUR HOSPITAL WITH SOUND CRITICAL CARE.



Increase your capabilities and share of high-acuity patients while lowering costs.

***Sound Physicians has one of the largest intensivist practices in the U.S. and operates more than 100 critical care programs with more than 125,000 patient encounters annually.***

We offer comprehensive on-site intensivist and tele-ICU programs to care for your hospital's sickest patients. When round-the-clock critical care is essential but cost-prohibitive, our tele-intensivists collaborate with your ICU's night shift advanced practice providers (APPs) to care for patients with the same level of expertise as our bedside intensivists.

***Intensive care mortality can be reduced by as much as 40 percent when staffed by board-certified intensivists.***



Each day, we care for thousands of seriously ill individuals, embracing the five core components that bring value to our patients and hospital partners:

- **Multidisciplinary rounds.** We lead rounds daily to define patient plans.
- **Practice guidelines.** We're committed to continuous improvement.
- **Performance management.** We formulate action plans to drive positive change.
- **Team meetings.** We lead meetings, task forces, and huddles to help empower each other.
- **Communication.** We keep open channels by having ongoing, transparent discussions with patients' families and hospital administration.

***Time and again, we see how our disciplined efforts improve clinical performance: satisfaction is up 20 percent among our nurses, and we enjoy a world-class Net Promoter Score of 70 for critical care.***



*We're a physician-founded and physician-led medical group focused on creating value through evidence-based, compassionate clinical care.*

Our partners leverage the collective knowledge of our more than 100 critical care programs and medical directors who share valuable intelligence about what works and what doesn't. At the same time, we recognize every hospital is different, just as every community is different. We weave ourselves into the fabric of your hospital and engage your local physicians so we're true partners, working side by side to solve complex problems at the program level. The results of this partnership are impressive:



- Increased nursing satisfaction
- Improved outcomes with a comprehensive sepsis program
- Reduced duration of mechanical ventilation
- Decreased hospital-acquired infections
- Increased throughput and decreased length of stay across your hospital

***The economics are high stakes.***

The ICU is typically 10 percent of a hospital's beds, yet it's 30 percent of total hospital costs and a significant driver of hospital revenue. Your ICU plays a vital role in your community's well-being and your hospital's finances. If you choose to transform your ICU with our high-value critical care program, the ripple effects can yield a tremendous return on investment. By building a reputation for improved outcomes with a Sound-managed ICU, more local physicians and high-profile specialists — such as cardiothoracic surgeons — will elect to send patients your way.

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The clinical leader is simply phenomenal. I forget he is one of my contractors most days because he is such a good partner in doing great care in our ICUs. That is the way healthcare should be, and I am very grateful for our Sound team.

– A partner hospital chief medical officer

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